



SAGE SOLUTIONS
MANAGED IT & AV · NY & NJ

The whole stack. One team.

Managed IT, cybersecurity, cloud, low-voltage, and commercial & residential AV — designed, installed, and supported by one accountable team across New York and New Jersey.

WHY SAGE

Everything your business runs on. Under one roof.

Most companies stitch together an IT provider, a cabling contractor, an AV integrator, and a security vendor — then referee them when something breaks. We are all of it, in-house, on one contract and one warranty. When the boardroom mic dies or the server won't boot, you make one call, and a senior engineer picks up.

“We'll tell you if you don't need us.”

About 1 in 5 first calls to us end in a referral elsewhere. Honesty is the whole business model — it's why clients stay 10+ years.

14_{min}

average ticket response,
2025

100₊

active NY / NJ clients

950₊

endpoints under
management

20₊

years of local experience

CAPABILITIES

Five practices. One accountable team.



Managed IT & Support

Flat-rate helpdesk, 24/7 monitoring, patching, and vendor management — plus vCIO, vCISO, and vCTO leadership when you need a plan, not just a fix.



Cybersecurity & Compliance

EDR, SIEM, MFA, phishing training, and immutable backups. HIPAA, PCI DSS 4.0, NY SHIELD, SOC 2, and CMMC — mapped, monitored, and audit-ready.



Cloud & Infrastructure

Microsoft 365, Azure, and AWS migrations and management. Network design, Wi-Fi engineering, and business VoIP, built to scale and stay up.



AV, Cabling & Physical Security

Commercial and high-end residential AV, structured cabling, cameras and access control, and Lutron lighting — self-performed by one crew, one warranty.



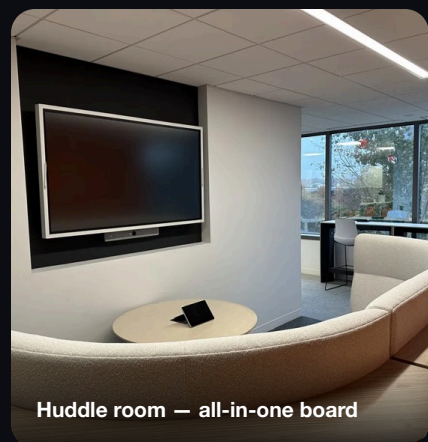
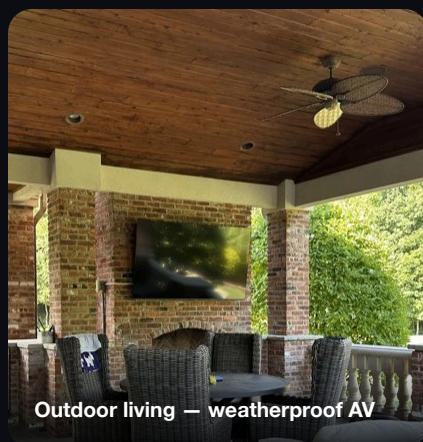
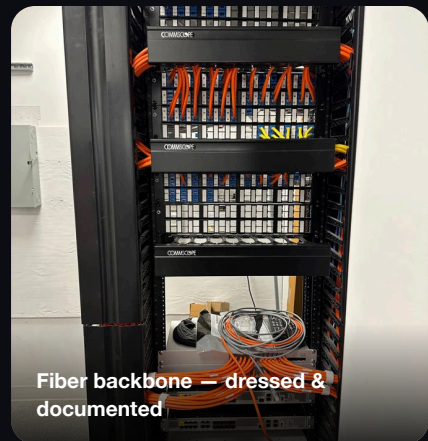
AI & Custom Development

Workflow automation, private RAG, and custom software — the same pricing, proposal, and signal engines we run our own shop on before we recommend them.

THE WORK

Every photo is our own work.

No stock, no renders. Venues, boardrooms, great rooms, and the racks behind them — installed by the same crew that answers the phone after. Clients stay anonymous; the work speaks.



TRANSPARENT PRICING

We publish our prices. Almost nobody else does.

Flat-rate managed IT, per workstation, per month. Servers and infrastructure are quoted separately and transparently — no surprise line items in month three.

ESSENTIALS

\$109 /workstation

per month

Standard managed IT — helpdesk, monitoring, patching, and vendor management, on one predictable bill.

MOST CHOSEN

SECURE

\$159 /workstation

per month

Adds the full security stack: EDR, 24/7 SOC, MFA, training, and immutable backup. Most clients land here.

SOVEREIGN

\$225 /workstation

per month

Everything, plus managed compliance and the documentation an auditor asks for. Built for regulated work.

Published pricing

The three tiers above are on our website. Almost no MSP in this market shows a number before the call.

A 30-day out clause

Leave any time with 30 days' notice. No multi-year lock-in, no penalty. Earned monthly, not contractually.

The whole stack, in-house

IT, cabling, cameras, and AV are one team with one warranty — not four subcontractors pointing at each other.

"We'll tell you if you don't need us"

About 1 in 5 first calls end in a referral elsewhere. A written quote lands within 48 hours either way.



Let's find out if we're a fit.

A free 30-minute assessment, a written quote within 48 hours, and a straight answer on whether we're the right team for your business. No pressure, no lock-in.

Book a free 30-minute assessment

Call (646) 886-7604

Web sagesolutionsllc.net