

# Monitoring & RMM Pricing

Professional endpoint monitoring, patch management, and security tooling for businesses with internal IT. We deploy and maintain the stack. Your team runs the day-to-day.

Effective May 2026 | [sagesolutionsllc.net/pricing/](https://sagesolutionsllc.net/pricing/)

<b>24/7</b> Monitoring	<b>Same Tools</b> As Managed IT	<b>No Lock-In</b> 30-Day Out	<b>NYC/NJ</b> Local Support
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These standalone plans use the same enterprise-grade tooling deployed across all Sage managed environments -- SentinelOne EDR, NinjaOne RMM, and Axcient backup. You get MSP-grade infrastructure without the MSP price tag.

## ENDPOINT MONITORING

### Monitoring Only \$20 / device / month

- RMM agent deployed on each endpoint (workstation or server)
- 24/7 automated monitoring and alerting
- Automated patch management (OS + third-party applications)
- Remote access for troubleshooting (by request)
- Monthly health and compliance report
- Alert escalation to your internal IT contact

### Monitoring + Antivirus \$32 / device / month

- Everything in Monitoring Only, plus:
- Managed antivirus / EDR deployment and policy management
- Threat detection alerts with guided remediation
- Quarantine and removal of detected threats
- Cyber-insurance baseline documentation

This is the minimum stack most cyber insurance carriers require in 2026. If your carrier is asking about endpoint protection and patch compliance, this covers it.

## RMM SERVER CARE

### RMM + Automated Updates \$25 / device / month

- RMM agent on servers and workstations
- 24/7 monitoring with proactive alerting
- Automated OS and third-party patching
- Disk, CPU, memory, and service health monitoring
- Monthly patch compliance report

### RMM + Updates + Antivirus \$36 / device / month

- Everything in RMM + Updates, plus:
- Managed antivirus / EDR with policy enforcement
- Threat detection, quarantine, and remediation
- Automated security scan scheduling
- Quarterly vulnerability summary

## CLOUD BACKUP

Backup Target	Rate
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Desktop / laptop backup	\$40 / device / month
Server backup (~500 GB cloud retention)	\$145 / server / month

- Cloud storage, automated daily verification, and retention policy management included
- Additional storage beyond 500 GB quoted on request
- Immutable backup (ransomware-proof) available on managed tiers or by request

## WHEN STANDALONE MONITORING STOPS BEING ENOUGH

These standalone plans are designed for businesses with an internal IT person who just needs the tooling. If any of the following apply, fully managed IT is usually more cost-effective:

- Your internal IT person spends more time firefighting than on strategic work
- You have no after-hours coverage and worry about weekend outages
- You need helpdesk support for employees (password resets, M365 issues, printer problems)
- Your cyber insurance carrier is asking for controls you cannot implement alone
- You are growing past 15-20 endpoints and the complexity is outpacing one person

Fully managed IT starts at \$109/workstation/month (Essentials) and includes everything in these standalone plans plus unlimited helpdesk, vendor management, and a full engineering team. See the full pricing schedule or visit [sagesolutionsllc.net/pricing/](https://sagesolutionsllc.net/pricing/)

## FREQUENTLY ASKED QUESTIONS

**What is the difference between Monitoring and RMM Server Care?**

Monitoring is the base tier -- remote agent, alerting, and patching. RMM Server Care adds deeper health monitoring (disk, CPU, memory, services), compliance reporting, and is designed for servers and mission-critical endpoints.

**Can I add antivirus later?**

Yes. You can start with monitoring-only and upgrade to monitoring + AV at any time. The AV agent deploys remotely -- no on-site visit required.

**Is this the same tooling used in your managed IT plans?**

Yes. The RMM agent (NinjaOne), antivirus (SentinelOne), and patching engine are the same tools deployed across all Sage managed environments. You get the same quality -- just without the helpdesk and hands-on management.

**Do I need this if I have fully managed IT?**

No. All monitoring, RMM, antivirus, backup, and patching are included in every AYCE managed IT tier (Essentials, Secure, Sovereign). These standalone plans are only for businesses that want the tooling without full management.

**What about servers?**

Server monitoring uses the same per-device rate as workstations. Server backup is priced separately at \$145/server/month including ~500 GB of cloud retention. Larger retention pools are quoted on request.

**Ready to get started?**

Free 30-minute assessment | Written quote in 48 hours | No obligation

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